

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 02531 031116Z

17

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 041281

P R 031047Z JUL 75
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3886
AMEMBASSY BEIRUT

UNCLAS DAMASCUS 2531

FOR DOUGLAS HARWOOD SAD/OIM/BIC AND PETER HALE CAGNE/
OIM/BIC

BEIRUT FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, SY
SUBJ: DAMASCUS INTERNATIONAL FAIR

1. THIS CABLE WILL REPRESENT WEEKLY REPORTS NO. 8 AND NO 9
FOR PERIODS ENDING JUNE 28 AND JULY 5. THE FORMER WAS
COVERED VERBALLY IN LENGTHY TELCON OF JUNE 27 KIRCHSCHLAGER/
MURRIN/HARWOOD WHICH STATED OUR THEN POSITION WITH RESPECT
TO PROCUREMENT, BUDGET AND FISCAL, CONSTRUCTION COSTS AND
STATUS OF PHYSICAL IMPLEMENTATION. DURING THIS CURRENT WEEK
DUSEX HAS SENT CABLES ON SPECIFIC URGENT MATTERS INCLUDED
IN TELCON JUNE 27 AND PRESENT MESSAGE WILL AT THE RISK
OF REDUNDENCY SERVE AS A POSITION REPORT WITH FAIR OPENING
THREE WEEKS AWAY.

2. CULVER - DESPITE REPEATED EFFORTS TO RAISE THE RTDO
AND AMERICAN EXPORT LINES - BEIRUT I HAVE BEEN UNSEC-
CESSFUL TO DATE. WITH OUR TIME FRAME SHRINKING IT IS
MY PRESENT THINKING THAT IF RTDO CANNOT RETURN TO
ACTION TO MASSAGE AMERICAN EXPORT THERE WOULD BE LITTLE
NOW CULVER ALONE COULD DO. WE SIMPLY HAVE TO TAKE
THE CHANCE THAT RTDO WILL RESUME FUNCTIONING AND CAN
EXERT THE NECESSARY PRESSURE WHERE REQUIRED. DUSEX HAS
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DAMASC 02531 031116Z

DONE EVERYTHING POSSIBLE IN PROVIDING INSTRUCTIONS TO

ALL RELEVANT PARTIES INCLUDING COMMERCIAL ATTACHE - BEIRUT WHO APPEARS TO BE ON THE JOB. IN CANDOR IT WOULD BE TOTALLY UNREALISTIC TO ASSUME THAT BUSINESS IN BEIRUT WHICH INCLUDES OUR TRANSSHIPMENT WILL BE AT NORMAL LEVELS THIS CRUCIAL WEEKEND SO DUSEX ESTIMATES MOST OPTIMISTIC ARRIVAL DATE OF DISPLAY SYSTEM IN DAMASCUS WOULD BE JULY 10 OR 11 AND WE CAN MAKE NO VALID ESTIMATE OF WHAT TIME MAY BE INVOLVED IN CUSTOMS CLEARANCES SINCE THIS IS A FIRST. HAGAIN EVERY POSSIBLE CONTINGENCY IS BEING ANTICIPATED AND COVERED BUT SPEED IS NOT THE NAME OF THE GAME IN THIS PART OF THE WORLD. DUSEX SHALL BE TELEPHONING CLUVER IN FRANKFURT TODAY AND REQUEST THAT HE WITH YOUR CONCURRANCE BE SENT TO DAMASCUS DIRECTLY TO ARRIVE ON OR ABOUT JULY 8. WITH ANTICIPATED LATE ARRIVAL OF THE SYSTEM AND THE AMOUNT OF WORK BOTH INSIDE AND OUTSIDE THE PAVILION AND EXTERNAL DISPLAY AREA WE HAVE BEEN FORCED INTO A POSITION WHERE ONE PAIR OF HANDS WILL NO LONGER SERVE. IT IS NOT UNLIKELY THAT WE MAY BE DOING THE ENTIRE CONSTRUCTION IN LESS THAN TEN DAYS. FOR THIS ASSIGNMENT DUSEX FEELS THAT ONLY CULVER COULD PROPERLY SERVE SO REQUESTS THAT NO OTHER CANDIDATE BE CONSIDERED.

3. PROCUREMENT - ONE NEW POTENTIAL PARTICIPANT HAS BEEN DEVELOPED LOCALLY AND USDOC IS REQUESTED TO CONFIRM WITH PARENT COMPANY HIS AUTHORITY TO USE CORPORATE NAME: HARNISCHFEGGER CORPORATION - MILWAUKEE, WISCONSIN, FOR 50 SQ. MT. OUTDOORS OR \$750. LOCAL DAMASCUS DEALER IS THE ENGINEERING MACHINERY COMPANY, 26 ARGENTINE ST. THIS DEALER ALSO REPRESENTS CLARK EQUIPMENT CO., AND WOULD PREPARE ANOTHER P.A. FOR THAT COMPANY IF A MICHIGAN ARTICULATED TRACTOR SHOVEL HE HAS ON ORDER CLEARS CUSTOMS IN TIME. PAYMENT WOULD BE MADE IN DAMASCUS.

4. USA PROCUREMENT - OUR RECORDS INDICATE THAT THE FOLLOWING COMPANIES WILL SEND CHECKS, P.A.'S, AND DOCUMENTATION DIRECTLY TO USDOC. REQUEST YOU NOW CONFIRM STATUS OF AMF, CARRIER, DUNHAM - BUSH, EXTRACORPOREAL, FEDDERS, UNCLASSIFIED

UNCLASSIFIED

PAGE 03 DAMASC 02531 031116Z

FRIGITRONICS, JOHNS MANVILLE, MCGRAW-EDISON, VERIFLO, AND RESTATE SPACE REQUIREMENTS. ALSO ADD ANY LATE STARTERS SUCH AS BALLAGH - THRALL. ON DAMASCUS AND RTDO PROCUREMENTS ALL CHECKS RECEIVED WITH EXCEPTION OF TEKTRONIX AND STILL AWAITING DECISIONS ON OTIS, JOHN DEERE AND INTERNATIONAL HARVESTER. OUR TALLY INCLUDING ALL SOURCES 23 BOOTHS INCLUDING SEVEN 3 X 5 AND 870 SQ. MT. OUTSIDE WITH STRONG POSSIBILITY ADDITIONAL

100 SQ. MT.

5. BUDGET AND FISCAL - DIB 445 AS OF END JUNE WAS PREPARED ON JUNE 27 BUT UPON USDOC ADVICE A NEW FISCAL PLAN IS BEING DRAFTED UPDATED DIB 445 WILL BE SUBMITTED PREDICATED ON LATER NUMBERS. CURRENT WEEKS CABLES STRESSED URGENCY OF RECEIVING HOSPITALITY AUTHORIZATION AND AUTHORITY TO NEGOTIATE CONTRACT WITH YACUBIAN WHO HAS BEEN OBLIGED TO COMMERCE HIS WORK ON GOOD FAITH. DIB 445 WILL SHOW ALL FUNDS AS OBLIGATED OR COMMITTED SINCE CUTS DUSEX OFFERED ON ORIGINAL FISCAL PLAN WERE TO THE BONE.

6. CATALOG - WE HAVE ON HAND 1" P.A.'S, AND 8 FORMS 466 AND THESE 13 PAGES ARE PREPARED FOR TRANSMITTAL BY FIRST COURIER CAR TO BEIRUT. IN REALISTIC TERMS WE WILL HAVE TO GO TO PRESS BY LATEST JULY 11 WHICH COULD LEAVE US AS MUCH AS 10 EXHIBITOR PAGES SHORT. DUSEX HAS INSTRUCTED RTDOHTO INTERCEPT ANY MAIL WITH DOCUMENTS IN BEIRUT AND DRAFT CATALOG PAGES TO FILL IN THIS GAP.

7. GRAPHICS - IT WOULD HAVE BEEN IMPOSSIBLE TO SEND GRAPHICS BACK TO NEW YORK FOR PROCESSING AND THEN HAVE THEM RETURNED TO DAMASCUS FOR MOUNTING. ONLY TWO COMPANIES HAVE SUBMITTED GLOSSY PRINTS BUT WITH THESE AND SOME MARGINAL TECHNICAL LITERATURE PAGES DUSEX HAS SELECTED REASONABLY ACCEPTABLE MATERIAL FOR REPRODUCTION FOR FIVE COMPANIES. THESE MUST ALSO AWAIT NEXT COURIER TO BEIRUT AND WE ARE STILL LACKING GRAPHICS FOR ABOUT TEN COMPANIES.

8. U.S.I.S. - THE PAO HAS DECIDED TO AVAIL HIMSELF OF UNCLASSIFIED

UNCLASSIFIED

PAGE 04 DAMASC 02531 031116Z

THE SERVICES OF VOORHEES AND HIS ARRIVAL IS SCHEDULED FOR ABOUT JULY 19.
MURPHY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975DAMASC02531
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750230-1056
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750784/aaaacwmk.tel
Line Count: 157
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: hartledg
Review Comment: n/a
Review Content Flags:
Review Date: 06 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 MAR 2003 by ThomasVJ>; APPROVED <18 MAR 2004 by hartledg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: DAMASCUS INTERNATIONAL FAIR
TAGS: BEXP, SY
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006